





European Fund for Strategic Investments (EFSI)

EU Guarantee EUR 16bn

EIB EUR **5bn**

EFSI - European Fund for Strategic Investments EUR **21bn**

Infrastructure and Innovation Window EUR **16bn**

Deployed by **EIB**

Financing: approx EUR **49bn**

Final investments EUR **240bn**

EIB Group leverage

Catalytic effect

Blended multiplier effect of **x15** SME Window EUR **5bn**

Deployed by **EIF**

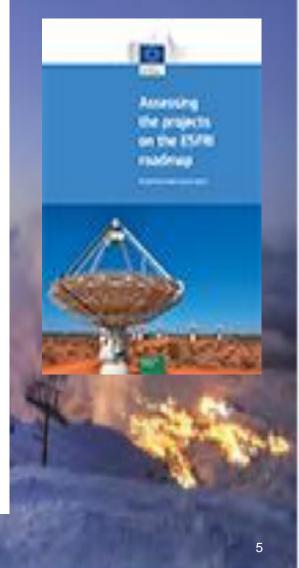
Financing: approx EUR **12bn**

Final investments EUR **75bn**

Funding is not the issue, but sustainability

AEG findings on the financial sustainability of RIs

- ✓ AEG definition of a mature RI for funding
 - Approved statutes and governance structure
 - Cost and financial plans are defined
 - Firm financial commitments for the relevant investments
 - Existence of a credible project organisation
 - KPIs are established and staff planning outlined
 - User strategy is well planned
 - Risk analysis is included
 - ✓ Overall investment costs estimated over EUR 20 billions
 - ✓ Research Infrastructures could receive funding by the EIB when they reach maturity
 - ✓ EIB funding can enable sustainability over time





AEG Conclusions on funding RIs

- ✓ Mismatch between long term funding needs and short term commitments at national level
 - Funding partners provide in-kind contributions and annual memberships
 - EU Horizon 2020 funds mainly support the Preparatory Phase
 - Long negotiation in the Preparatory/Approval stage for Structural Funds (only available in some regions)
 - High risks of delays in the approval stages: Business cases and Investment Decisions are very complex
 - RIs have increasingly a "distributed" nature
 - Validation of investment costs requires advanced work-packages, which need to be evaluated before being submitted to Funders
 - Funding solutions have to be tailored to the needs of each RI, taking into account national partners' contribution and project considerations
 - Securing funds require a partnership involving various actors
- ✓ There is a need to develop a common platform for optimising maturity
- ✓ The EIB is supporting this process by giving guidelines on BP

11/05/2016

How does the EIB project cycle work?

We support sound and sustainable projects



Technical team checks the sustainability of the project

Identification of a project opportunity

Project appraisal

- Financial
- Economic
- Social
- Environmental
- Technical

Management Committee Review / Approval

Board of Directors' Approval

Loan approved

Repayment

Physical & financial monitoring

Disbursement

Contract signed

Negotiation

When is the EIB support most efficient?

Preparation

Approval

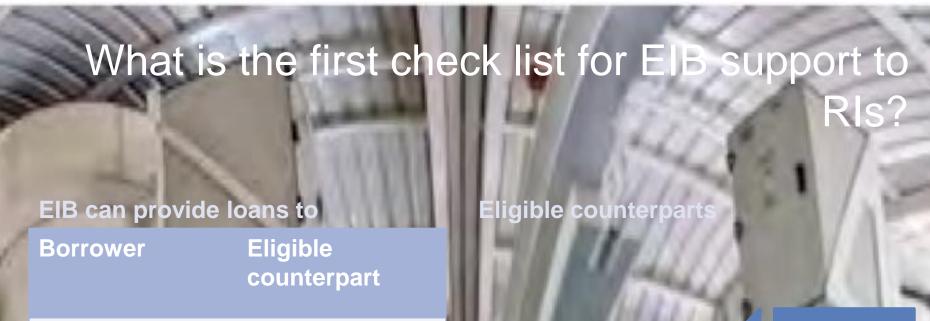
Implementation

- **∜**Horizon 2020
- ❖National Funds

- Structural funds and Investments funds for cohesion regions
- The EIB can support Member States and eligible counterparts by closing the gap on national funds

Enabling synergies between Horizon 2020, EFSI funds as well as private partners when the projects are financially mature, means supporting financial sustainability





Borrower Eligible counterpart

Locations EU Member States (MS) and H2020 Associated countries (AC)

Requirements Up to 50% of eligible costs

Eligible costs Research staff, studies, infrastructure, equipment

Conditions Technically and financially mature RI project

ERIC Sound legal entities Member Sta and Associa countries Universities Research Institutes Public-Private

Partnerships

Private companies, involved in RIs

What does sustainability mean for EIB?

- ✓ Ensuring strong governance, transparency and accountability, for the use of public funds;
- ✓ Integrating high environmental, technical and social standards into business activities, by linking research to innovation outcomes;

implement the

technical and

technological

challenges in

line with high

standards

environmental

✓ Minimising risks and delivering results

Financial

Bankability or the ability for the borrower to repay the funds

Managerial

Institutional and managerial capacity to enact the project vision and objectives to deliver the scientific results

Technical and environmental

Social Competence to

Considerations on all stakeholders starting from employees and all users but also including the general public

Economic

Implications on growth, progress and spillover effects to society in addressing societal challenges We can fund a RI when all these criteria are met

A key
step to
funding
is a good
Business
Plan

Delivering high societal impacts

 $B_m =$

- (S) knowledge creation
- + (T) technological spillovers
- + (H) human capital formation
- + (C) cultural outreach
- + (A) increase in the life expectancy and quality for patients
- + (R) revenues from service provision



- ✓ E.g. A recent case study on cost benefit analysis of a RI funded by the Bank shows that an innovative facility in medicine has a rate of return over 15%
 - The case of the National Hadrontherapy Center for Cancer. (Mario Genco, Chiara Pancotti, Silvia Vignetti, CSIL Centre for Industrial Studies). 2014 University of Milan
- ✓ There is the need for constructing more case studies on cost benefit analysis to show the economic return of innovative investments

11/05/2016





